

**We
are**

Nº 1



not our customers

Research and understand customer needs, motivations and desires in every decision we make.

Recognise changing customer behaviors and prioritize their experience, not product features.

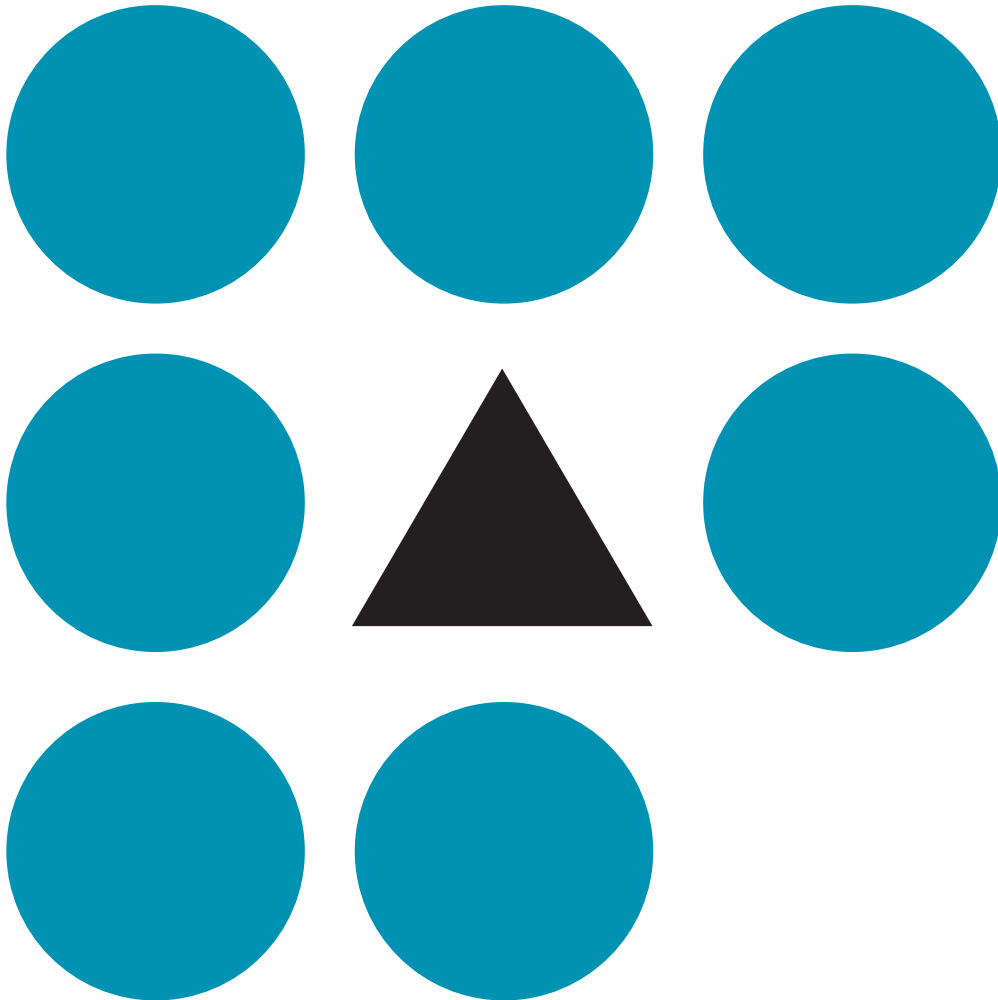
Help them in a meaningful way in their daily activities.

Be informed

 **Santander**

We are

Nº2



diversity conscious

Design for everybody
and create experiences that
are accessible and intuitive
to use.

**Deliver delightful
experiences**, connecting
technology and logic with
empathy and emotion.

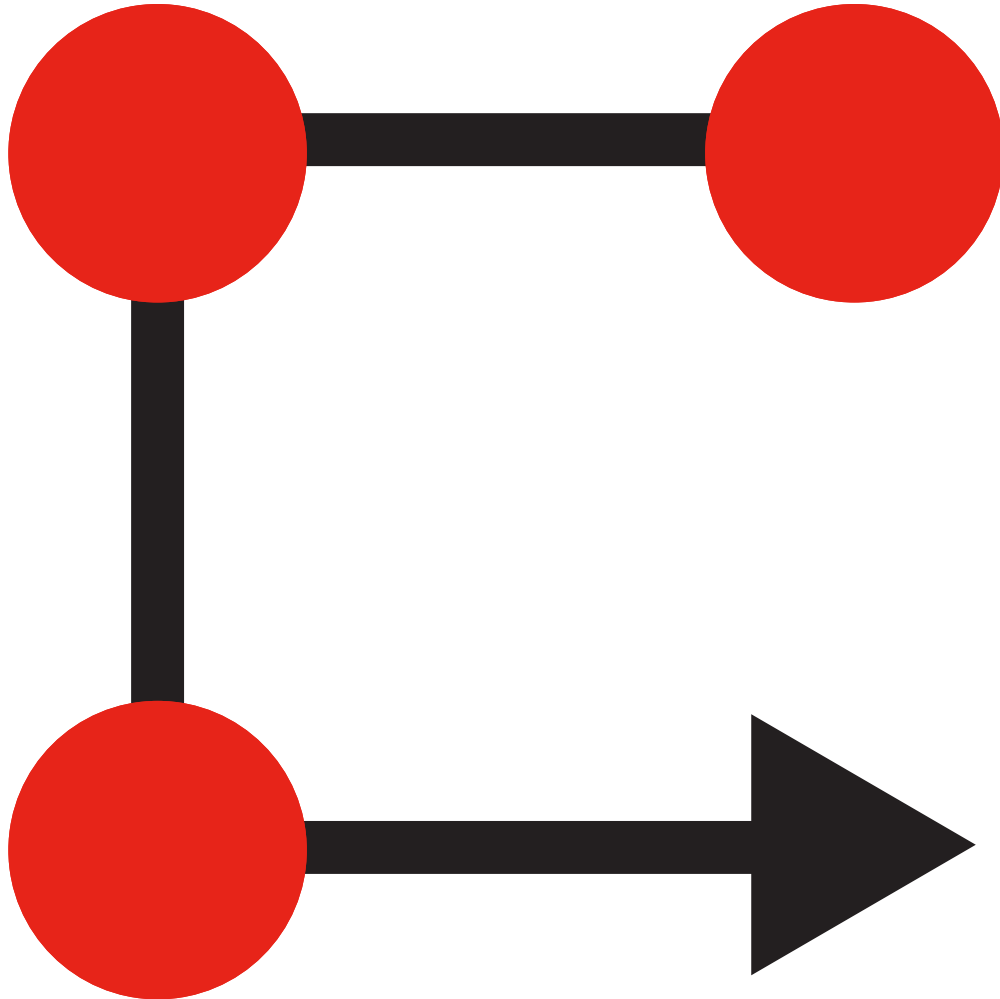
**Ask yourself who will use
this** so that everyone can
enjoy the journey from
beginning to end.

Be inclusive

 **Santander**

**We
are**

Nº3



experience crafters

Get inspired and get out of the conventional. We identify, follow and learn from other industries to provide our customers great experiences.

Always think out of the box, Imagine different ways of doing things.

Amaze the world with our work, and take innovation as key.

Be innovative

 **Santander**

We are

Nº 4



fueled by data

Personalize the users' experience, led by insightful data that provides a deep understanding of their behaviour.

Make decisions based on real data and not intuition or "expert" judgment.

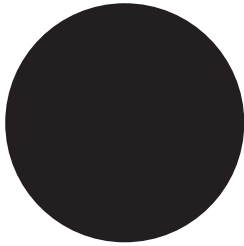
Change our thinking about an idea if the data does not support it.

Be data driven

 Santander

**We
are**

Nº5



always evolving

Think and experiment We are open to innovation and experimentation, applying new ways to solve problems.

Design products and services that are alive and evolving, anticipating our customers' needs.

Iterate, evaluate and improve over time.

Be an excellence seeker

 **Santander**

We are

Nº6



consistent

Don't be homogeneous, because our customers are from all over the world and their context is highly variable. Always design for their needs and context.

Our products and services are members of the same family and share common features, although they're not identical. Design relatives, not clones.

Our design system has common elements to simplify the design process and improve accuracy. Use it.

Be smart

 **Santander**

**We
are**

Nº7



transparent

Respect our customers and keep the fine print understandable.

Use direct language, and make sure text is easy to read.

Foster a simple and logical design.

Be simple

 **Santander**

We
are

Nº8



responsible risk takers

Don't fear failure, learn quickly and If it doesn't work, it's ok, we keep moving and succeed!

Understand that true innovation comes from those who dare to think differently.

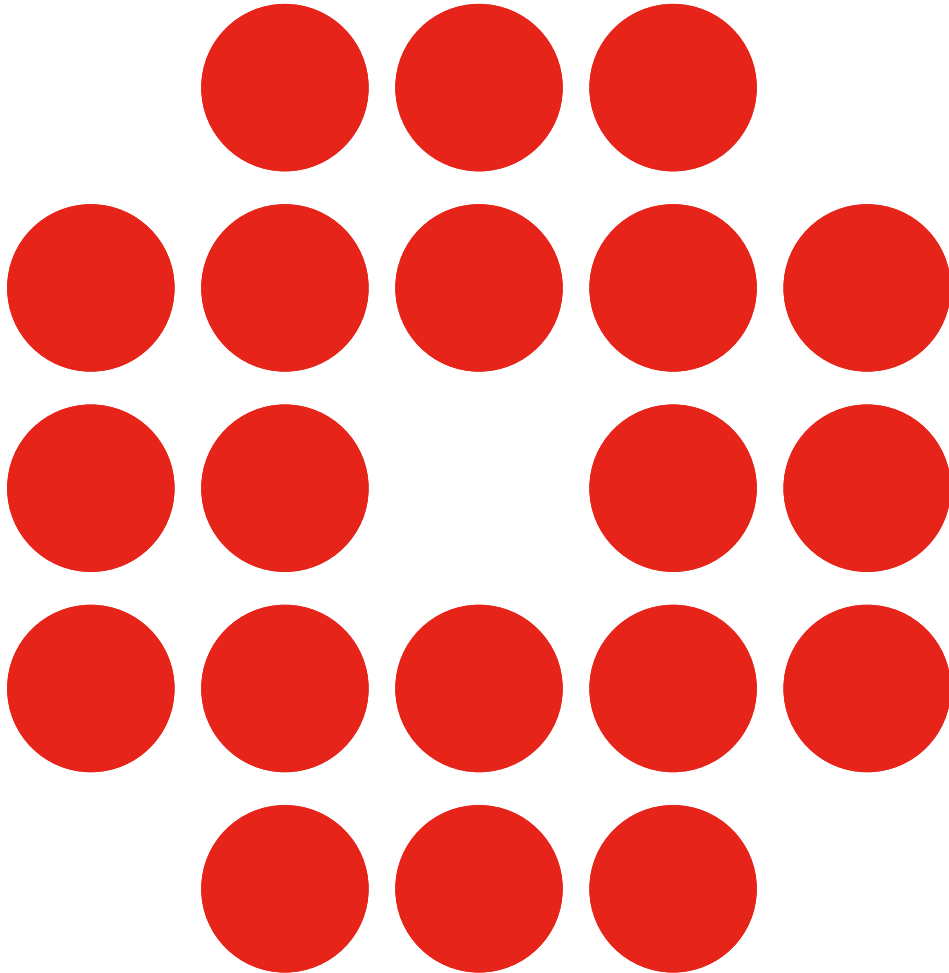
Always challenge first ideas and seek new solutions.

Be brave

 Santander

**We
are**

Nº9



a team

We need and celebrate the knowledge of all the areas that build the Santander experience.

Build together and accept other points of view.

Share our knowledge.

Be empathetic

 **Santander**

**We
are**

**user
experience
managers
and designers**

this is what design means for us,
and **this is our commitment**

Be passionate

 **Santander**